


WHOLESALE AND RETAIL TRADE





This section includes retailers' cooperatives formed to purchase and supply goods and services at competitive conditions in the interest of their members (which are classified as producer cooperatives in the cooperative typology) and consumer cooperatives operating in wholesale and retail activities (which are classified as consumer/user cooperatives in the cooperative typology). As is the case with cooperatives in general, the aim of cooperatives in this sector is not to maximize profits, but to be of use to their members and defend their interests. The goals of cooperatives include fostering sustainable development of local communities, promoting environmental concerns and ensuring the health and safety of consumers. With strength in numbers, cooperatives are able to further these aims through their ability to purchase and supply goods and services at competitive conditions in the interest of their members.

From this sector, there are **57**
in the **Top 300** based on turnover
and **64** in the **Top 300** turnover
over GDP per capita

TOP 10 BY TURNOVER USD

| RANK 2018 | RANK 2017 | ORGANISATION | COUNTRY | TYPE | TURNOVER 2018 (BILLION US\$) | SOURCE | NUMBER OF EMPLOYEES 2018 | FTE OR HEADCOUNT |
|-----------|-----------|----------------------------|-------------|-------------------|------------------------------|------------------|--------------------------|------------------|
| 1 | 1 | REWE Group | Germany | producer | 63.07 | desk research | 234,017 | Headcount |
| 2 | 2 | ACDLEC - E. Leclerc | France | producer | 55.08 | CoopFR - Top 100 | 129,000 | Headcount |
| 3 | 3 | Edeka Zentrale | Germany | producer | 40.50 | desk research | 376,000 | Headcount |
| 4 | 4 | Coop Swiss | Switzerland | consumer/ user | 31.35 | desk research | 86,132 | Headcount |
| 5 | 5 | Migros | Switzerland | consumer/ user | 29.09 | desk research | 106,622 | Headcount |
| 6 | 6 | Système U | France | producer | 23.56 | CoopFR - Top 100 | 72,857 | Headcount |
| 7 | 7 | Coop* | Italy | consumer/ user | 17.49 | desk research | | |
| 8 | 8 | Conad* | Italy | producer | 15.90 | desk research | 56,005 | Headcount |
| 9 | 9 | John Lewis Partnership PLC | UK | non coop** | 13.79 | desk research | 83,900 | Headcount |
| 10 | - | SOK (S- Group)* | Finland | consumer/ user | 13.61 | submitted | 38,000 | Headcount |

*The figure includes the central and single coops **Employee-owned enterprise

TOP 10 BY TURNOVER/GDP PER CAPITA

| RANK 2018 | RANK 2016 | ORGANISATION | COUNTRY | TYPE | TURNOVER/GDP perCAPITA 2018 | SOURCE |
|-----------|-----------|----------------------------|-------------|---------------|-----------------------------|------------------|
| 1 | 2 | REWE Group | Germany | producer | 1,323,867.84 | desk research |
| 2 | 1 | ACDLEC - E. Leclerc | France | producer | 1,323,125.71 | CoopFR - Top 100 |
| 3 | 3 | Edeka Zentrale | Germany | producer | 850,165.03 | desk research |
| 4 | 4 | Système U | France | producer | 565,918.63 | CoopFR - Top 100 |
| 5 | 5 | Coop* | Italy | consumer/user | 506,566.52 | desk research |
| 6 | 6 | Conad* | Italy | producer | 460,701.72 | desk research |
| 7 | 7 | Coop Swiss | Switzerland | consumer/user | 378,498.06 | desk research |
| 8 | 8 | Migros | Switzerland | consumer/user | 351,229.70 | desk research |
| 9 | 9 | John Lewis Partnership PLC | UK | non coop** | 320,294.01 | desk research |
| 10 | 10 | Co-operative Group Limited | UK | consumer/user | 315,491.17 | desk research |

*The figure includes the central and single coops **Employee-owned enterprise